

TOMMY ANTONINO

3035 Broderick St, San Francisco, California 94123 • 404.944.4966 • tmantonino@gmail.com

EDUCATION

THE UNIVERSITY OF CHICAGO, The Law School and Booth School of Business

Chicago, Illinois

JD/MBA

September 2021 – June 2024

- Zubrow Scholar; Doctoroff Business Leadership Program; PE internships at Origami Capital Partners and Gryphon Investors
- Mentor, Undergraduate Careers in Law (UCIL); Teaching Assistant, Accounting for Entrepreneurship with Ira Weiss

GEORGIA INSTITUTE OF TECHNOLOGY

Atlanta, Georgia

BS in Business Administration

September 2012 – December 2015

MS in Analytics

June 2020 – December 2022

- Business Undergraduate Degree with a minor in Computing & Business through the Denning Technology & Management Program and a concentration in Information Technology Management (ITM); Graduated early with highest honors
- Analytics Master's Degree with a concentration in Business Analytics, machine learning, and advanced analytics

EXPERIENCE

KIRKLAND & ELLIS LLP

San Francisco, California

Corporate Associate

September 2024 – Present

- Led junior and mid-level transactional workstreams for buy-side and sell-side M&A and growth equity transactions ranging from \$20M to over \$4B, overseeing contributions from specialists and managing junior associates to deliver exceptional results
- Negotiated and drafted a range of commercial, regulatory, transactional, and corporate governance documentation
- Developed and maintained contract templates, playbooks, and process innovations to improve deal velocity and create repeatable legal infrastructure, served as key point of contact for portfolio company clients, pilot and beta tester for firmwide legal AI

ORIGAMI CAPITAL PARTNERS

Chicago, Illinois

PE/VC Lab Intern

March 2023 – May 2023

Origami is a \$1.3B AUM private equity firm with a flexible mandate across real estate, credit, technology, and financial services.

- Analyzed and evaluated top-of-the-funnel technology, services and agency businesses, and real estate opportunities
- Created pre-screen and screening memos for the investment committee

HILCO IP MERCHANT BANKING

Chicago, Illinois

M&A Intern

June 2022 – August 2022

Hilco is a global financial services firm; the IP Merchant Banking division performs IP advisory services and monetization strategies.

- Created financial and advanced analytical models to assist in IP valuation and to support current and potential deals
- Analyzed company financial reports and assisted in various deal support roles

FRIENDLY FOXES

Atlanta, Georgia

Co-Founder, Creative Producer

January 2017 – August 2021

Friendly Foxes is a narrative-driven commercial production company working with advertising agencies for budgets \$20K-\$100K

- Owned full P&L responsibility and achieved cash-flow profitability in year 1; increased profitability 10x in year 2
- Led and motivated cross-functional teams of 20+ through difficult conditions and ambiguity to produce award-winning work
- Managed commercial production budgets P&Ls up to \$100K with data-driven resource planning and headcount forecasting

ANSWERROCKET

Sandy Springs, Georgia

Business Development Representative

January 2016 - January 2017

AnswerRocket is a pioneering natural language search powered Business Intelligence and Analytics SaaS startup

- Built relationships with senior-level business managers of Fortune 1000 companies in a fast-paced startup environment; demonstrated new Business Intelligence tool leading to qualified meetings and resulting in new sales
- Developed a Python script to automate functions of BDR position, saving 10 hours/week in prospecting and validation per BDR

MISCELLANEOUS

Interests: Tea, Books, Espresso, Film Photography, Golf, Squash, Travel, Scuba, Startups and Vertical AI

Achievements: Sorry About That – Produced, Co-Wrote, and Published Comedy Web Series which led to shopping agreement

Volunteering: Georgia Tech Alumni Association, Member of the Board of Trustees; UChicago Law, 1902 Leadership Committee

Licenses: J.D., Attorney, State of California, Admitted 2024